



RYAN MANOPPO

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Ex AVP di sebuah Bank besar di Indonesia , berpengalaman 22 tahun di bidang Sales, Insurance, Banking, Financial Planning, Personal Development, Network Marketing, NLP, Motivator dan Communication Skill.

WORK EXPERIENCE

- 2024 – now : Professional Coach, People Dev. Consultant @infigo
- Okt 2022 – Des 2023 : Assistant Vice President – Permata Bank Region 7 Bali
- Ags 2018 – Sep 2022 : BD Manager - PT AIA Financial
- 2017 – 2018 : Training Manager – PT Tokio Marine Life Indonesia
- 2016 – 2017 : BD Manager – VIP Development Center
- 2013 – 2016 : Training Manager - PT Zurich Topas Life
- 2012 – 2013 : Assistant Manager - PT Axa Mandiri Financial Services
- 2008 – 2011 : Financial Advisor – PT Axa Mandiri Financial Services
- 2007 – 2008 : PBMO – Bank HSBC Semarang

SERTIFIKASI

- **BNSP**
- **AWP**
- **NLP**



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Clients

1. **Bank BRI** : Building New Habit & Culture for Sales Funding (RM)
2. **Universitas Dhyana Pura** : Softskill & Stress Resilience
3. **Kementerian Pariwisata dan Ekonomi Kreatif** : Public Speaking For Staff
4. **Dirjen Pajak** : Public Speaking & Presentation Skill
5. **Umah Bali Mesari** : Effective Communication AADC
6. **BPR Artha Budaya** : Smart Win Strategy
7. **BNi Emerald** : Selling Bancassurance Product
8. **Hypernet Indonesia** : Negotiation Skill & Handling Objection
9. **PT Sari Bahari Malang** : The Art of Dealing With People
10. **Belle Crown Malang** : Mengenali Diri Awal Pelayanan Memesona
11. **PT Pegadaian Persero** : Persuasive Communication Skill
12. **PT Lucas Indonesia** : Selling and Negotiation Skill
13. **PT Maspion Group** : Leadership & Selling Skill
14. **Asuransi Jasa Raharja** : Personal Branding
15. **Bina Bangsa School** : Positive Mental Attitude & Service Mindset
16. **Bank Sinar Mas** : RMDP Program