

Contact

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Top Skills

Maintenance Management

Fire Safety

Fire Alarm

Project Management

Business Management

Sales Leadership

Languages

English

Honors-Awards

Employee of The Month

Cahyo Dwi P

Business Manager | Maintenance Division | Delivering Cutting-Edge Solutions for Global Enterprises | Expertise in Advanced Safety Technology, Maintenance Solutions and Fire Detection & Suppression Systems

Jakarta, Indonesia

Summary

As the Business Manager for the Maintenance Division, I lead a dynamic team in delivering top-tier maintenance solutions to global enterprises, with a special focus on data centers, manufacturing, and the mining industry. With a startup mindset within a long-standing company, I excel in client acquisition, driving sales growth, and ensuring project completion to the highest standards. My strategic approach and innovative thinking have consistently delivered exceptional results, fostering strong client relationships and enhancing operational efficiency. I am passionate about leveraging my expertise to drive business success and contribute to the company's long-term vision.

In just two years, I successfully expanded maintenance business by over 2500%, into multiple cities. This rapid growth was achieved through effective leadership, strategic planning, and a relentless focus on excellence.

In previous role as Regional IT & Communication Manager, I managed IT & marketing operations across Indonesia and Papua New Guinea, handled purchasing, maintenance, and supported various departments and projects.

Experience

PT ODG Nusantara Jaya

Business Manager

July 2022 - Present (2 years 8 months)

South Jakarta, Jakarta, Indonesia

My leadership extends beyond operational tactics to the heart of our most valuable asset—our people. Since July 2022, I have cultivated a team environment where profitability, business growth, collaboration, innovation,

and accountability are the cornerstones of our success. Here's how I make a difference:

- Empowering Leadership
- Collaborative Excellence
- Talent Development & Mentorship
- Performance Management
- Conflict Resolution
- Diversity & Inclusion

I lead with vision, empathy, and a relentless drive to develop a high-performing team that's equipped to tackle the challenges of tomorrow. I am excited to bring this leadership philosophy to foster a team that not only meets but exceeds our collective aspirations

PT ODG Indonesia

14 years 8 months

Marketing Communication Manager

October 2018 - May 2024 (5 years 8 months)

Greater Jakarta Area, Indonesia

Manage all marketing and communication activities.

Prepare & join industry events & exhibitions.

Prepare all marketing material.

Communicate company information to all internal stakeholders.

Acting Marketing & Communication manager since 2017.

While I actively manage IT Department.

Looking at my potential and management skills, I also get more responsible position as Marketing & Communication Manager. Also in charge for Indonesia & PNG Operation.

Office Management

May 2017 - May 2024 (7 years 1 month)

Jakarta, Indonesia

Project Management.

Office renovation. 500 sqm.

Office relocation. 800 sqm.

New office space 300 sqm.

Boardroom renovation. 30 sqm.

Small meeting room renovation. 20 sqm.

Experienced on moving Head Office and all of its infrastructure to new building.

800 - 1200 sqm area under management.

Regional IT Manager

October 2009 - May 2024 (14 years 8 months)

Greater Jakarta Area, Indonesia

Managing PT ODG Indonesia & ODG PNG Limited, IT Department operation.

Reporting to President Director of PT ODG Indonesia and Regional Manager of ODG PNG Limited.

Other Role : Assisting President Director on implementing modern management technique.

KPI implementation, CSR, ISO 9001:2015 implementation, Total Quality Management (TQM), Covid task force, etc.

Area of management :

5000 km, spread from Jakarta, Indonesia to Papua New Guinea, to Australia.

Company under management :

- PT ODG Indonesia.
- ODG PNG Limited.
- PT ODG Nusantara Jaya.
- Protk Indonesia.

User management :

20 - 30 expats from multiple nationality, especially Australia.

Approx. 200 users from more than 1000 employees.

PT ODG Wormald Indonesia

7 years 1 month

System Developer

October 2005 - October 2009 (4 years 1 month)

LAN Administrator

October 2002 - September 2005 (3 years)

Danatel Pratama
Telecommunication Engineer
January 2002 - October 2002 (10 months)

Education

Universitas Gadjah Mada (UGM)
Master's degree, Management · (2003 - 2005)

STT Telkom
Engineer's degree, Telecommunications Engineering · (1997 - 2001)

