

**HASAN EDI YUSUF,SPD,SH,MM, AAIJ, CFP, AEPP, AIAM**

**Active, Adaptive, Never Stop Learning**



## PROFILE

Place of Birth : Rembang  
Date of Birth : July 7th, 1972  
Gender : Male  
Address : Griya Kencana 2 blok DD 32, Ciledug, Tangerang  
Religion : Moslem  
Nationality : Indonesian  
Marital Status : Married  
Height and Weight : 172cm and 81 kilos

## FORMAL EDUCATION

2014 Bachelor Degree, Faculty of Law  
Jakarta University  
2008 Magister Management  
Pancasila University  
1998 Bachelor degree,  
UNY Yogyakarta  
1992 SMA Negeri 1 Rembang

## TRAINING SERTIFICATION

2024 Basic Excel  
2022 Basic Syariah  
2019 Pacesetter, LIMRA  
2019 Produser Development Series 102, LIMRA  
2018 Fast Track to Management, LIMRA  
2018 Curriculum Design and Instuctional Skills, LIMRA  
2018 Train The Trainer Syariah Product, ALLIANZ  
2017 Producer Development Series 101, LIMRA  
2017 Coaching Performanent Skill, ALLIANZ  
2014 Allianz Leadership Program, by SOLA  
2014 Presentation Skills, NBO Group  
2014 7 Habits, ALLIANZ  
2013 Service Culture, ALLIANZ  
2012 Personal Effectiveness, ALLIANZ  
2010 Problem Solving & Decisions Maker, ALLIANZ  
2010 Train The Trainer Konvensional Product, ALLIANZ

## NON FORMAL EDUCATION

2017 Certified Financial Planner (CFP)  
2008 Indonesian Insurance Management  
Expert Association (AAMAI)

## SKILLS

English & Indonesian Language  
Microsoft Office (Access, Excel, Word, Power Point, Etc  
Public Speaking & Networking

## JOB EXPERIENCES

2017-Now ALLIANZ, Allianz Learning Executive  
2011-2017 ALLIANZ, Agency Development Executive  
2010-2011 ALLIANZ, Agency Recruitment & Strategic  
2008-2010 ALLIANZ, Agency Operational & Business Parrtner Relationship  
2000-2008 ALLIANZ, Agency Admin & Compensation  
1999-2000 CITY BANK, Sales Executive  
1998-1999 ENCYCLOPEDIA, Sales Executive