

CURRICULUM VITAE

Name : Sujoko Winanto
 Place and Date Birth : Jakarta, May 13th 1975
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Formal Education

- ITB - Doctoral Program, Management Construction Re-engineering, 2008-2010
Institut Teknologi Bandung, (Not Finished), GPA : 3.63
- ITB - Magister Management Business and Administration Technology, 2002-2004
Institut Teknologi Bandung, GPA : 3.79 Predicate : Cum Laude
- UGM - Civil Engineer Civil Dept, 1998-2000,
Universitas Gadjah Mada, Yogyakarta, GPA : 3.07 Predicate : Satisfactory
- UI - Civil Engineer Civil Dept, 1994-1997
Universitas Indonesia, Jakarta, GPA : 2.29 Predicate : Satisfactory

Working Experiences

- **ESQ Business School**, April 10th 2012 - Now
 - Lecturer and Chief Development Officer
- SBM ITB, August 1st 2004 – April 9 th 2012
Served as :
Lecturer PMO ITB Bandung,
MBA ITB Student Development and Industrial Relation Manager
Industrial Relation, Career Service and Alumni Relation Manager
Head of Facility, Infrastructure and Internal Affair
Assistant Lecturer (Business Strategy, Operation and HR Management)
Expertise Group Member for Business Risk and Finance
Tutor of S2 Student MBA ITB Jababeka
Head of Academic Program MBA ITB Jababeka & Consultancy Continuing Education
Team Monitoring Accounting System SBM ITB
Team Planning system and Procedure SBM ITB
Team Evaluation Personal Non Academics SBM ITB
Team Counterpart Project Planning Accounting System SBM ITB
Head of Panitia Pengadaan Barang dan Jasa Pihak Ketiga SBM ITB
Team of Planning and Construction Research Centre Pertamina SBM ITB
Team of Editor Management Technology Journal SBM ITB
- LAPI ITB, 2005 - March 2012
 - Angkasa Pura II, Project Basic Design Soekarno Hatta International Air Port, 2012
Served as Consultant of Economic and Business
 - Angkasa Pura II, Project Feasibility Study for Cargo Facilities in SHIA, March 2012

- Served as Consultant of Economic and Business
- PT PGN, Project Guideline and Procedure for Technology Development DRPT
Served as Consultant of Business Process Management, 2011
- PT Kalmar Jaya, Management and Business Development, 2011
Served as Consultant of Business and Operational Management, 2011
- PT. Kereta Samudra, served as Consultant Feasibility Study and Business Plan for
New Port in Tanjung Priok International Port, 2010.
- Univ Jenderal Sudirman, 2008
Served as Facilitator: Asset management and SOP General Affair and Logistics
- Telkomsel, 2006-2007
Served as Facilitator: General Affair & Logistics and Performance Management
- Indosat, Project CDMA StarOne, Bali, 2005
Served as Consultant Market Research for CDMA Telecommunication, Bali

- PT. Lion Super Indo, December 1st 2000 – February 14th 2004
Served As Manager Operational of PT. LionSuperIndo, chain of Delhaize GroupBelgium

- SSangYong Engineering & Construction Co.Ltd. September 13th 1997-September 1998
Served as Structural Engineer, Design Dept in Project of Conrad International Center

Informal Education

- Entrepreneurship Development Training for Lecturer, Kopertis III Jakarta, 2016
- Practical Public Speaking, ESQ People Development, 2016
- Teaching for Educator level 2 (application of NLP Method), ACT Consulting, 2016
- Training for Trainers ESQ : Islamic Economics, Financial and Banking Executive Program, PEBS Fak Ekonomi dan Bisnis Univ. Indonesia, 2016
- Empowering Avocation Assistance in Education Institution, BNN, 2015
- Total Action Training, ESQ Leadership Centre, 2013.
- 3.0 Leading Culture Transformation Workshop, ACT Consulting, 2012
- ESQ Leadership Training, 2012
- Chartered Financial Analyst (CFA) Course, 2011
- Advance Financial Planner, IARFC, 2011
- Training for Manager Leadership, Dale Carnegie, 2010
- Certified Pengadaan Barang dan Jasa Pemerintah RI, 2011-2015
- Workshop Pengadaan Barang dan Jasa Pemerintah, ITB, 2010
- Seminar Manajemen Aset & Peluang Profesi Penilai Aset, Padjajaran Univ, May 2009
- Maintenance Management Training for Trainers, SBM ITB, March 2008
- Case Writing and Teaching Workshop, Conducted by James A Erskine, Richard Ivey School of Business - Ivey Business School Canada and SBM ITB, 2007
- Training : Excellence in University Education : An Applied Philosophy of Teaching, Facilitator : Scott Paauw, University of Rochester and SBM ITB 2007
- Workshop Pengadaan Barang dan Jasa Pemerintah, ITB, 2006
- Workshop Sistem Akuntansi Barang Milik Negara, ITB, 2006
- Workshop Sistem Informasi Manajemen Aset, ITB, 2006
- Penyelesaian Hubungan Industri dan Human Resources Base Competency, Forum Komunikasi Investor Jababeka, 2006

- Research Methodology in Management, SBM ITB, 2006
- Workshop Capital Market, SBM ITB, 2005
- Seminar Keuangan Syariah : Prospek bagi hasil dan resiko, SBM ITB, 2005
- Business Ethics and Good Corporate Government, SBM ITB, 2005
- Seminar & Workshop of Application HKI and Law The Business in Strategy Marketing to Create The Opportunity Effort, LAPI ITB, 2004